

CLIENT CASE STUDY >>>



Maintaining Accurate Utilization and Technical Data for Aircraft Components

CHALLENGE



A **global aircraft leasing company** needed specialized support for utilization and technical data management and expert comprehension of Leasepoint® data point drivers.

The client requested assistance in **maintaining accurate utilization information** for each contractual component of their mid-sized aircraft fleet.

>>> APPROACH

- ▶ Receive, review, and maintain utilization reports in Leasepoint, as well as communicate with lessees regarding missing, incorrect or abnormal utilization
- ▶ Ensure timely receipt of utilization reports and maintain accurate and current operator information
- ▶ Liaise between Technical, Finance, and Accounting regarding maintenance reserves, invoicing, and all relevant notes reported on lessee utilization reports
- ▶ Execute “look-back” adjustments and true-up reconciliations

>>> OUTCOME

- ▶ The client benefited from a new process to reconcile time since new (TSN) and cycles since new (CSN) between operator utilization reports and Leasepoint on a monthly basis
- ▶ Operator reported component discrepancies were efficiently investigated and resolved
- ▶ Deployed custom integrity checks to notify team when a lessee has not submitted utilization

ZEEVO'S VALUE ADD

- ▶ Extensive industry expertise with support for varied fleet sizes, including support for technical, financial, and contract aspects of data management
- ▶ In-depth comprehension of Leasepoint data point drivers, processes, and requirements, as well as expertise in Leasepoint architecture and optimization
- ▶ Development of custom automated reporting tools to notify client teams when utilization has not been submitted for any given aircraft
- ▶ Extensive experience in technical data evaluation and management
- ▶ Deployment of state-of-the-art tools to support and coordinate cross-departmental communication and requirements and process understanding
- ▶ Development and documentation of position descriptions and job requirements for full-time utilization management candidates
- ▶ Preparation and delivery of customized end-user training

WHY ZEEVO?

Our experience and expertise <

Our style and passion <

Our team of professionals <

Our commitment to a strategic relationship <

LET'S TALK

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